



RESIDENTIAL INVESTMENT
DEVELOPMENT CONFERENCE &

PROGRAMME



CONFERENCE DAY 1

Wednesday, 12th July 2023

WELCOME | Making History

08h50

Welcome to all residential sector stakeholders, the advisory and support partners.

Neale Petersen, Founder and CEO, **Real Estate Investor Magazine**

KEYNOTE | The Property Economic Outlook

09h05

What the industry can expect in these risky but interesting and rewarding times. Multi-factors influencing the residential sector and investment cycles.

Erwin Rode, CEO, **Rode and Associates**

PRESENTATION: Building a Strong Foundation - What about the Construction Sector?

09h45

Building costs, government stimulus and counter-cyclical investment. What do we need to consider when counting the costs?

John Loos, Economist, **First National Bank**



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10h25

PANEL DISCUSSION | Which sectors will be the rising stars in housing and investment? Risky Business or Show Me the Money.

Investors, financiers, and private and public sector: let's talk about money and risk.

- What is the true profitability of this asset class?
- How do investors tap into the residential sector as a viable asset class?
- Increasing bankable housing projects through innovative partnerships and incentive schemes

Moderator:

Erwin Rode, CEO, **Rode and Associates**

Panelists:

Carel Kleynhans, CEO, **Divercity**

Eileen Andrew, Vice President Client Coverage, **MSCI**

Justin Blend, Director, **Africrest Properties**

Myles Kritzinger, CEO, **Transcend Residential Property Fund**

Palesa Ryan, Head of Origination and Coverage for Social, Health and Education, **DBSA**

Vanessa Perfect, CEO, **Houss**

11h25 | MID-MORNING BREAK



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AFFORDABLE & SOCIAL HOUSING

GOVERNMENT ADDRESS : NHFC

12h00

Bruce Gordon, CFO, NHFC

BANKING ASSOCIATION SA PANEL: Accelerating affordable housing, a banking sector perspective

Moderator:

Gilly Dlamini, General Manager Public Policy, **Banking Association South Africa (BASA)**

12h20

Panellists:

Marissa De Koker, Head of Affordable Housing and Partners, **Standard Bank**

Mivuyo Balintulo, Head of Affordable Housing, **Nedbank**

Sicelo Mkhize, Provincial Head Business Bank, **Capitec**

Dr Simphiwe Patric Madikizela, Head of Client Experience & Growth Head Middle Market (Aspire), **FNB**

Zydah Manual, Portfolio Manager Home Loans, **Absa**

SPONSORED LUNCH | PPRA Address

13h00

Dr Takalani Makananisa, Property Sector Research (PSR) Manager, **PPRA**

13h05 | LUNCH

PANEL DISCUSSION | Overcoming Housing Obstacles Together

- Navigating the rise of development costs
- Capacitating the state for faster project approvals
- Let's talk about the construction mafia
- Innovative approaches and partnerships to address utility challenges

14h05

Moderator: Alison Tshangana, Head of Research and Market Intelligence, **Centre for Affordable Housing Finance**

Panellists:

Anthea Houston, CEO, **Communicare**

Karabelo Pooe, General Manager, **NASHO**

Musa Ngema, Investment Analyst, **Futuregrowth Asset Management**

Rob Buthelezi, Executive Chairman, **RB Property Group**

Zodidi Meyiswa, Senior Advisor: Human Settlements, **SALGA**

STUDENT ACCOMODATION

14h45 **PRESENTATION | The Impact of NSFAS Changes on the Future of South African Higher Education**
Achieving sustainability and integration with partner institutions and new policy reforms.

Hon. Tebogo Letsie, Member of Parliament

15h05 **SECTOR PRESENTATION | Bridging the Gap but Maintaining the Quality**
A look into the financial future of student accommodation in South Africa. Standardising cost and quality as the funding models and players shift in this housing asset class.

Letumile Sebolai, CEO, **Private Student Housing Association (PSHA)**

15h25 | MID-AFTERNOON BREAK

15h55 **PRESENTATION | Innovative PBSAs**
Student accommodation can be done using a scientific, cookie-cutter approach but what really matters is the X-factor that is required to create the future leaders that South Africa deserves.
The good news is that whether you are starting small or already own and manage a mega facility this X-factor can be implemented successfully at any stage.

Retha Van Rooyen, Author & MD of My student house, **My student house**, South Africa

PANEL DISCUSSION | Sustainable Student Accommodation

- Making student accomodation affordable while delivering value as an asset class
- Guidelines and standardisation for student accommodation accreditation, pricing, and other value-adds
- Centralisation of student accommodation
- Getting more PBSAs to the market

16h15 **Moderator:**
Stanley Netshiya, Chief Consulting Officer, **NPS Management Solutions**

Panellists:

Hon. Bafuze Yabo, Member of Parliament, **Department of Higher Education and Technology**

Dean Wiid, Associate Director, **Galetti**

Johan Janse van Vuuren, Executive Head: Student Accommodation, **Eris Properties**

Letumile Sebolai, CEO, **Private Student Housing Association (PSHA)**

Retha Van Rooyen, Author & MD of My student house, **My student house**, South Africa

17h00 | CLOSING AND AWARDS

CONFERENCE DAY 2

Thursday, 13th July 2023

WELCOME | Remarks from Master of Ceremonies

09h00

Neale Petersen, Founder and CEO, **Real Estate Investor Magazine**

GLOBAL KEYNOTE | Key Global Supply Markets, Supply Cluster & Category Choices

09h10

Where to source, what to source, and how to source for your development.

Kobus van der Wath, CEO, **Axis Group International**

SECTOR PRESENTATION | Community Schemes and what the investor should know. Can we learn from multi-family overseas real estate models?

09h40

Change, change, change. What can we expect from multi-family developments and demographics trends?

Marina Conostas, Director, **BBM Law (Author and well-regarded sectional title attorney in SA)**

PRESENTATION | Navigating Land Availability Challenges: Exploring Solutions for Sustainable Development

09h55

Thiathu Manenzhe, Town Planning / Housing, **Housing Development Agency**



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PANEL DISCUSSION | Transforming Housing Through Innovation, Technology, and Sustainable Living

- Modern construction methods and technologies
- Innovative sustainable building materials and techniques – They're sexy but are they viable?
- Mitigating logistics and supplier challenges
- Eco-friendly interior design and décor (or Sustainable interior design and décor)

10h10

Moderator:

Marius Muller, Managing Director, **SoHo Properties**

Panellists:

Chris Campbell, CEO, **CESA**

Dr Heather Dodd, SAIA Representative, **Owner of Savage & Dodd Architects**

Lorraine Jenks, Chief Executive Officer, **Hotelstuff/Greenstuff**

10h50 | MID-MORNING BREAK



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RESIDENTIAL - MULTI-FAMILY & CO-LIVING DEVELOPMENTS

PANEL DISCUSSION | Managing the REAL factors in Multi-Family Real Estate

- Interest rate trends, consumer access bonds, household debt, and adapting to changing demands.
- Semigration trends and the impact on local multi-family residential markets.
- What plans do the sector have to mitigate current supply risks?

Moderator:

11h20

Alistair Anderson, Editor-in-Chief, **Property Flash**

Panellists:

Bruno Simao, Property and Tax Attorney, **BSA Law | Bruno Simao Attorneys**

Jaco Strydom, General Manager, **Balwin Properties**

Malusi Mthuli, Immediate Past President, **SAIV**

Marina Constas, Director, **BBM Law** (Author and well-regarded sectional title attorney in South Africa)

Solomon Ramalamula, Managing Director, **TakeShape Property Management**

12h05

SECTOR PRESENTATION | Investing in Senior Living Development – Not an Age-Old Problem

Unpacking the opportunity in retirement property investment, development, and operating models.

Professor Kola Akinsomi, President, **African Real Estate Society**

12h30

SPONSORED LUNCH | Naledi Engineers Address

Shane Rodger, Director, **Naledi Engineers**

Matt Koury, Co-Founder, **Kouro**

12h40 | LUNCH



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RETIREMENT

SESSION DISCUSSION | More Than a Life Time of Value

- Beyond The Life Rights Model - How to get more affordable retirement stock to market
- Retirement housing as an investment asset class
- Considering regulation and tax incentives to co-developers

13h30

Moderator:

Professor Kola Akinsomi, President, **African Real Estate Society**

Panellists:

Corene Breedt-Rammutla, CEO and Co-Founder, **Circle Senior Living**

Esteani Marx, Head of Real Estate, **Lightstone Properties**

CLOSING DISCUSSION | The Future of Transformation in the Property Sector

Small businesses play an important role in the sector, and they can be a valuable source of innovation and creativity. How do we create an enabling and collaborative environment?

Moderator:

Portia Tau-Sekati, CEO, **Property Sector Charter Council**

14h00

Panellists:

Clement Makotanyane, Head of Local Economic Development and Stakeholder Management, **Property Point**

Mahadi Buthelezi, Lead, **WECONA Property Sector**

Modiegi Komane, CEO, **Black Business Council Built Environment**

Solly Molefe-Sechoaro, Director, **Housing Education & Training**

Sylvester Martin, President, **SAIBPP**

Thato Ramaili, Acting CEO, **PPRA**

15h00 | CLOSING

